

1 MINUTEN LESEDAUER

Atlas Copco



„More than just selling- sustainable success in GAP sales“- that was our intention to realize throughout the entire Atlas Copco Gas and Process Division. As a custom-tailored industrial solution provider we need to focus on individual needs and create high value for our customers. We want our worldwide sales force to always be in close contact with the customers in order to become “first in mind- first in choice“- our core company value.

Mercuri`s support during the entire process has always been outstanding- they understood our needs, adopted our market specifics and company values to the training concept and created a worldwide awareness of sustained sales activities.

We are looking forward to continue the cooperation.“

Ann-Kathrin Heinemann,
HR Development, Atlas Copco Gas and Process Division

WEITER LESEN




sartorius

FEBRUAR 26 | 2 MIN
LESEDAUER

Sartorius AG

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NOVEMBER 8 | 1 MIN
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Top 20 Sales Training
Companies, Training
Industry, Inc.

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Selling Power's 2018
list of the Top 20
Sales Training
Companies

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Mit unserer einzigartigen Kombination aus Beratung und Training Expertise helfen wir jährlich rund 15,000 Unternehmen, in über 50 Ländern und in über 30 Sprachen weltweit, ihre Vertriebsaktivitäten effizienter und effektiver zu gestalten und damit die notwendigen Verbesserungen ihrer Unternehmensziele zu erreichen.

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