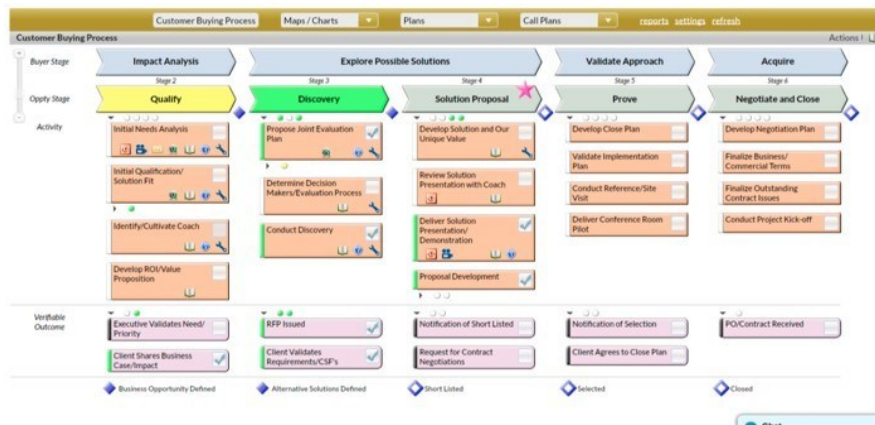


# Decision Making Tools

Tools developed with standard word processing, spreadsheet, presentation and collaborative software are often makeshift solutions and therefore not easy to use in the long term. We now provide automated tools which sales teams and sales managers can use for ...

- Opportunity Management (via opportunity plan formats and processes)
- Account Management (via account plan formats and processes)
- Sales Management (via sales management tools and formats)

Available via computer or iPad, these tools are fully configurable to your specific terminology, processes and formats. They provide quick overviews and insights through highly visual analytics and report, and they facilitate quick and relevant decision making.



Do you want to know more about our Sales Training methods?

If you request more info, please contact us;  
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