

# Open Courses



Mercuri International offers a wide range of sales related development courses. We apply a learning methodology, called “whole-brain learning” to create powerful and engaging learning experiences for each participant.

The courses maximises your investment through the use of a blend of face-to-face training, internet based modules and tailored assignments. This means that all residential training time can be focused on the application and practice of key skills as opposed to explanations of theory.

## **Powerful and exciting programmes are available in the following areas:**

- Professional Sales Training
- Powerful Sales Leadership
- Management Development
- Presentation Skills
- Negotiation Skills
- Telephone Selling and Customer service
- Sales Leadership

## **How do we increase personal effectiveness?**

With individual competence development we support employees in customer interaction roles in achieving their career targets by increasing their personal effectiveness. Mercuri International Business School™ represents the best choice for individual sales training competence development in the field of sales. The methodology of the Mercuri International Business School is based on what we call the MI-Learning Path™.

We offer MIBS open courses in the following countries, please click your country to see courses and schedules

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- [Estonia](#)
- [Finland](#)
- [France](#)
- [Latvia](#)
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- [Serbia](#)
- [Slovakia](#)
- [Slovenia](#)
- [Sweden](#)
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Do you want to know more about our Sales Training methods?

Contact us by phone, mail or press the 'Request more info' button below.

Phone: +46 8 705 29 00

Email: [contact@mercuri.net](mailto:contact@mercuri.net)

## MERCURI international

Every year Mercuri International empowers companies in over 50 countries to achieve sales excellence. We serve our clients both locally and globally with customized solutions and industry expertise. We grow profit through people, providing the tools and processes to tackle any sales challenge.

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